FACTORY SOURCE

UPHOLSTERY OEM · ODM · THAILAND

FACTORY PROFILE

For buyers & procurement teams

Full-upholstery OEM / ODM manufacturer, Bangkok

Factory Source Thailand is a B2B contract manufacturer. We build sofas, lounge chairs, ottomans and modular seating in volume for hotels, resorts, property developers and furniture brands, shipped under the client's own label. Your design or ours. Every upholstery step is done in our own factory in Samut Prakan, next to Bangkok.

MINIMUM ORDER	LEAD TIME	QUOTATION
10 pcs / style	8–12 weeks	1 business day
Single sample unit built for approval before every run.	From sample approval, depending on volume and fabric sourcing.	Indicative price and open questions within one business day of your brief.

INDICATIVE PRICE — 3-seat sofa: from ฿50,000 per unit · Armchair: from ฿15,000 per unit

Indicative price range, ex-works Thailand. Final price depends on design, fabric and volume; quoted per project.

WHAT WE MAKE

- **Sofas**: standard, curved and sectional, any size and fabric
- **Lounge chairs**: barrel, swivel and accent chairs, fully upholstered
- **Ottomans & poufs**: round, square, tufted; matching or standalone
- **Modular seating**: lobby, lounge and showroom systems; straight, curved or serpentine

CAPABILITIES

- **100% in-house**: frames, foam cutting, spring work, fabric cutting, sewing, final upholstery, QC
- **Foam**: high-resilience 40–55 kg/m^3, firmness tuned to the seating brief
- **Springs**: 8-way hand-tied and sinuous spring construction
- **Fabric**: bouclé, velvet, linen, performance fabric, full-grain and corrected leather; sourced to your reference
- **Consistency**: one fabric dye lot per project; every unit checked against the approved sample
- **Export**: freight-ready crating; QC documentation with delivery on request
- **40+ years** of upholstery manufacturing; Korean, English and Thai spoken

HOW AN ORDER RUNS

1. **OEM**: you send drawings, CAD or a sample. **ODM**: you send a brief and our Korean design team sketches 2–3 directions.
2. Specification confirmed and quoted in writing.
3. Physical sample built for your sign-off.
4. Production, then QC on every unit.
5. Delivered or crated for export, under your label.

REPRESENTATIVE PROJECTS

- Boutique hotel, Chiang Mai: 60 lounge chairs + 30 ottomans, one shipment
- Hotel chain: 120 barrel armchairs across 3 properties, 3 batches of 40
- Hotel lobby: serpentine modular system, 12 modules + 8 ottomans
- Developer: 4 show-flat packages within a 6-week schedule
- Private label: 3 sofa models, initial run of 20 units each







CONTACT

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FACTORY

259/1 Prachakon 9 Alley, Bang Duan,
Mueang Samut Prakan District,
Samut Prakan 10270, Thailand

Visits by appointment

SHOWROOM

3rd Floor, 272 Than Thip 3 Alley,
Phlabphla, Wang Thonglang,
Bangkok 10310, Thailand

Mon–Sat 10:00–19:00 · Sun 11:00–17:00